



Agenda

Water and Wastewater Infrastructure Funding Strategies

March 5-6, 2012

School of Government, Chapel Hill, NC

Monday, March 5

9:00 a.m. Breakfast and Registration

9:30 a.m. **Introduction/Capital Finance Overview**

Jeff Hughes, Director, UNC School of Government EFC

- Update on state, federal legislation and market development

10:00 a.m. **Roadmap to Financial Health – Latest developments related to utility practices and tools that support financial health**

Jeff Hughes, Director, UNC School of Government EFC

Doug Bean - Adjunct Instructor, UNC School of Government; Director of Government Services, RFC Financial

- Topics will include finance policies, debt indicators, business case framework, asset management, capital improvement plans and budgets, financial plan/business plan, access to capital, revenues, and ratings 101.

12:00 p.m. Lunch

1:00 p.m. **Rates and Revenues**

Jeff Hughes, Director, UNC School of Government EFC

Shadi Eskaf, Senior Project Director, UNC School of Government EFC

- State of Rates
- Innovative Revenue Models

2:30 p.m. Break

2:45 p.m. **Adjusting Your Capital Planning Strategies to the New Normal**

Doug Bean - Adjunct Instructor, UNC School of Government; Director of Government Services, RFC Financial

- Interactive session on capital planning and prioritization of capital needs

5:00 p.m. Adjourn

Tuesday, March 6

8:00 a.m. Breakfast

8:30 a.m. **Capital Charges and Strategies: Assessments and impact fees**
Jeff Hughes, Director, UNC School of Government – EFC

- Trends and Practices

9:30 a.m. Break

9:45 a.m. **Finding the Money Capital Finance: Options and Examples**
Underwriter (TBD)
Rebecca Joyner, Parker Poe Adams and Bernstein, LLP
Kim Colson, Clean Water State Revolving Fund
Drinking Water SRF
Dennis Delong, USDA, USDA Rural Development Water and Sewer Programs

- Types of Debt: Where it comes from and what the security is and deciding what type of debt is best for your community?
- Updates and trends
- Short overview of process and roles and responsibilities

12:00 p.m. Wrap Up and Evaluations

12:15 p.m. Adjourn (Box Lunch will be provided)