

## **Building Coaching Skills to Tap Potential-Session 1**

## Thursday October 15, 2020

Introductions and Ground Rules Eleanor Green, Adjunct Instructor, School of Government Dale Smith, Adjunct Instructor, School of Government
Registrants Introductions and What do you want to get out of course?
Difference between a Coach and a Manager (15 min)
Coachlike Leadership (15 minutes)
Break
Coachlike Leadership continued (30 minutes)
Who Owns the Problem?
Break
<b>GROW Model/Tips for Coaching for Development</b>
Skill Practice Scenarios – Development Coaching
Wrap Up/Homework
Adjourn



## **Building Coaching Skills to Tap Potential-Session 2**

## Friday October 30, 2020

9:00am - 9:20am	Welcome Back/Reflection
9:20 – 9:45am	The Importance of a Culture of Coaching
9:45am – 10am	Break
10am - 10:30am	Keys for Successful Performance Coaching Conversations
10:35am – 10:55am	Skill Practice Trios
10:55am – 11:05am	Break
11:05 – 11:15am	Skill Practice Trios continued
11:15 - 11:40am	Large Group Debrief
11:40pm – 11:50am	The Foundation of Leadership
11:50am	Wrap Up/Evaluation
12:00pm	Adjourn