

Fall 2023 Intermediate Purchasing Seminar Course Agenda Tuesday, November 28 through Thursday, November 28, 2023

UNC School of Government In Person at the School of Government, Room 2603

Pre-Recorded Lectures (1.5 hours total time and instruction)

Students must watch each lecture <u>prior</u> to the first day of in-person instruction on Tuesday, November 28. The prerecorded lectures include embedded questions, which track your participation. If you do not watch the videos, you will not receive a certificate for completion of the course.

- I. Welcome and Course Introduction (5 minutes)
 Crista M. Cuccaro, *Teaching Assistant Professor of Public Law and Government*, UNC School of Government
- II. Purchasing and Contracting Law Recap (30 minutes)Crista M. Cuccaro, Teaching Assistant Professor of Public Law and Government, UNC School of Government
- III. Uniform Guidance and Procurement (30 minutes)Crista M. Cuccaro, Teaching Assistant Professor of Public Law and Government, UNC School of Government
- IV. Surplus Property Disposal for Local Governments (30 minutes)
 Crista M. Cuccaro, *Teaching Assistant Professor of Public Law and Government*, UNC School of Government

Live Sessions

Tuesday, November 28, 2023	(4.25 hours total time; 4.0 hours instruction)
12:15 p.m. to 12:30 p.m.	Introduction and Course Overview Crista M. Cuccaro Teaching Assistant Professor of Public Law and Government, UNC School of Government
12:30 p.m. to 1:45 p.m.	Purchasing and Construction Contracting Law: Recap and Case Problems Crista M. Cuccaro Teaching Assistant Professor of Public Law and Government, UNC School of Government
1:45 p.m. to 2:00 p.m.	Break
2:00 p.m. to 3:00 p.m.	Acquiring Property Through Leases Kara Millonzi Robert W. Bradshaw, Jr. Distinguished Professor of Public Law and Government, UNC School of Government
3:00 p.m. to 3:15 p.m.	Break
3:15 p.m. to 4:15 p.m.	Surplus Property Disposal: Case Problems Crista M. Cuccaro



Teaching Assistant Professor of Public Law and Government, UNC School of

Government

4:15 p.m. Adjourn

Wednesday, November 29, 2023 (6.75 hours total time; 5.25 hours instruction)

9:00 a.m. to 10:15 a.m. Uniform Commercial Code: What Purchasers Need to Know

Steven C. Graham, C.P.M., CLGPO

Vice President of Finance and Operations, Vance-Granville Community College

10:15 a.m. to 10:30 a.m. Break

10:30 a.m. to 12:00 p.m. Contract Provisions: The Good, The Bad, and The Totally Unacceptable

Beth Smerko

Senior Deputy County Attorney, Wake County, North Carolina

12:00 p.m. to 1:00 p.m. Lunch

1:00 p.m. to 2:00 p.m. Risk Management in Public Contracting

Precious Seabrooks, CISR, AIC

Risk Management Coordinator, Town of Cary

2:00 p.m. to 2:15 p.m. Break

2:15 p.m. to 3:45 p.m. Ethics and Conflicts of Interest: Case Problems

Crista M. Cuccaro, Teaching Assistant Professor of Public Law and Government,

UNC School of Government

3:45 p.m. Adjourn

Thursday, November 30, 2023 (7.0 hours total, 5.5 hours instruction)

9:00 a.m. to 10:00 a.m. Procurement Planning

Cheryl Wright

Director of Procurement & Contract Management, Union County

10:00 a.m. to 10:15 a.m. Break

10:15 a.m. to 11:15 a.m. Measuring What Matters in Public Contracting

Obed Pasha, Ph.D.

Assistant Professor of Public Management, UNC School of Government

11:15 a.m. to 12:00 p.m. Brainstorming Session

12:00 p.m. to 1:00 p.m. Lunch



1:00 p.m. to 2:30 p.m. Bids Gone Bad: Case Problems

Fran Cameron, CLGPO

Purchasing Manager, Guildford County

Crista M. Cuccaro, Teaching Assistant Professor of Public Law and Government,

UNC School of Government

2:30 p.m. to 2:45 p.m. Break

2:45 p.m. to 3:45 p.m. Managing Procurement in Your Organization: Panel Discussion

Speakers TBD

3:45 p.m. to 4:00 p.m. Introduction to Knowledge Check and Time for Questions

Crista M. Cuccaro

Assistant Professor of Public Law and Government, UNC School of Government

4:00 p.m. Adjourn

Attendance Policy

In order to receive a course completion certificate, participants <u>must attend all sessions</u>. The instructor reserves the right to withhold a course completion certificate to anyone who fails to satisfy these requirements.

Completion of Knowledge Check

To receive a course completion certificate from the School of Government, course participants must complete a 25-question multiple choice question "Knowledge Check" prior to midnight at the end of the day on Tuesday, December 5, 2023. No minimum score is required to obtain a course completion certificate. The Knowledge Check will be available after the class ends on Thursday.