

CONTRACT MANAGEMENT IN LOCAL GOVERNMENT

UNC School of Government
Knapp-Sanders Building
Wednesday, May 17 – Friday, May 19, 2023

Day 1: Wednesday, May 17, 2023

8:00 a.m. – 8:55 a.m.	<i>Breakfast</i>	
9:00 a.m. – 9:15 a.m.	Welcome Contents; Layout; Learning Objectives	Teshanee
9:15 a.m. – 9:45 a.m.	Section 1: Introduction History; Prevalence New Public Management, Justification, and Goals	Teshanee
9:45 a.m. – 9:55 a.m.	<i>Break</i>	
9:55 a.m. – 10:30 a.m.	Legal Considerations	Crista
10:30 a.m. – 11:00 a.m.	Section 2: Make or Buy	Teshanee
11:00 a.m. – 11:10 a.m.	<i>Break</i>	
11:10 a.m. – 12:00 Noon	Case Study & Break out room discussions	Teshanee
12:00 p.m. – 1:00 p.m.	<i>Lunch</i>	
1:00 p.m. – 1:45 p.m.	Section 3: Management Challenges Hollow State, Re-municipalization Performance Measurement, Communication	Teshanee
1:45 p.m. – 2:00 p.m.	<i>Break</i>	
2:00 p.m. – 2:30 p.m.	Red Tape	Crista
3:00 p.m. – 3:15 p.m.	<i>Break</i>	
3:15 p.m. – 4:15 pm	Guest Speaker: Green Tape	Leisha Dehart-Davis

Day 2: Thursday, May 18, 2023

8:00 a.m. – 8:55 a.m.	<i>Breakfast</i>	
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9:00 a.m. – 9:45 a.m.	Section 4: Contract Design Contract Vehicle	Teshanee
9:45 a.m. – 10:00 a.m.	<i>Break</i>	
10:00 a.m. – 10:30 a.m.	Requirements	Teshanee & Crista
10:30 a.m. – 11:00 a.m.	Incentives	
11:00 a.m. – 11:15 a.m.	<i>Break</i>	
11:15 a.m. – 12:15 p.m.	Guest speaker: Technology & Contract Design	Shannon Tufts
12:15 p.m. – 1:15 p.m.	Lunch	
1:15 a.m. – 2:00 p.m.	Section 5: Source Selection Who May Bid?	Teshanee & Crista
2:00 p.m. – 2:10 p.m.	<i>Break</i>	
2:10 p.m. – 2:40 p.m.	Selection Criteria	
3:00 p.m. – 3:15 p.m.	Proposal Selection, Bid Protest <i>Break</i>	
3:15 p.m. – 4:15 p.m.	Guest Panel: Procurement Professionals	Amy Patterson Shaun Mizell Timothy Jackson

Day 3: Friday, May 19, 2023

8:00 a.m. – 8:55 a.m.	<i>Breakfast</i>	
9:00 a.m. – 9:45 a.m.	Section 6: Contract Administration Performance Monitoring; Cost Monitoring	Teshanee
9:45 a.m. – 10:00 a.m.	<i>Break</i>	
10:00 a.m. – 10:30 a.m.	Contract Modification; Closeout	Teshanee
11:00 a.m. – 11:15 a.m.	<i>Break</i>	
11:15 a.m. – 12:15 Noon	Guest Speaker: Contract Administration	Rachel Kaplan
12:15 p.m.	<i>Grab and Go Lunch</i>	