

# **Build Coaching Skills to Tap Potential**

**July 20-21, 2023**

**Online via Zoom**

**Eleanor Green and Dale Smith**

## **1<sup>st</sup> Day Agenda**

9:00am - 9:05am	<b>Introductions and Ground Rules</b>
9:05am - 9:20am	<b>Registrants Introductions and What do you want to get out of course?</b>
9:20am - 9:35am	<b>Difference between a Coach and a Manager</b>
9:35am – 10:00am	<b>What is Coachlike Leadership?</b>
9:45am – 10:00am	<b>Coachlike Leadership</b>
10:00am – 10:10am	<b>BREAK</b>
10:10am - 10:25am	<b>Coaching vs. Directing</b>
10:25am - 10:50am	<b>Who Owns the Problem?</b>
10:50am – 11:00am	<b>Break</b>
11:00am – 11:20am	<b>GROW Model/Tips for Coaching for Development</b>
11:20am – 11:45am	<b>Skill Practice Scenarios – Development Coaching</b>
11:45am – 12:00pm	<b>Wrap Up/Homework</b>
12:00noon	<b>Adjourn</b>

## **2<sup>nd</sup> Day Agenda**

9:00am – 9:15am	<b>Welcome Back/Reflection/Real World Scenarios</b>
9:15am – 9:50am	<b>Keys for Successful Performance Coaching Conversations</b>
9:50am – 10:00am	<b>BREAK</b>
10:00am – 10:15am	<b>Modeling The Way – Live Coach Demonstration</b>

10:15am – 10:50am	<b>Skill Practice Trios</b>
10:50am – 11:00am	<b>BREAK</b>
11:00am – 11:25am	<b>Skill Practice Trios</b>
11:25am – 11:50am	<b>The Importance of a Coaching Culture</b>
11:50am – 12noon	<b>Wrap Up/Evaluation</b>