

Build Coaching Skills to Tap Potential

July 16 & July 23, 2021

Online via Zoom

Friday, July 16

- 9:00am **Introductions and Ground Rules**
- 9:05am **Registrants Introductions and What do you want to get out of course?**
- 9:20am **Difference between a Coach and a Manager**
- 9:35am **What is Coachlike Leadership?**
- 9:45am **Break**
- 9:55am **Coachlike Leadership Discussion**
- 10:25am **Who Owns the Problem?**
- 10:50am **Break**
- 11:00am **GROW Model/Tips for Coaching for Development**
- 11:20am **Skill Practice Scenarios – Development Coaching**
- 11:45am **Wrap Up/Homework**
- 12:00pm **Adjourn**

Friday, July 23

- 9:00am **Welcome Back/Reflection**
- 9:20am **The Importance of a Culture of Coaching**
- 9:45am **Break**
- 10:00am **Keys for Successful Performance Coaching Conversations**
- 10:35am **Skill Practice Trios**

10:55am	Break
11:05am	Skill Practice Trios
11:15am	Large Group Debrief
11:40am	Marshall Goldsmith – 7 Questions Every Leader Should Ask
11:50am	Wrap Up/Evaluation
12:00pm	Adjourn