2025 Train the Trainers Workshop October 22-23, 2025 Chapel Hill, NC

Selected Elements of Effective Interviewing¹

- 1. Learn person's needs/state of mind
- 2. Provide information to give them context
- 3. Be empathetic use affirmations or acknowledgements of the person's strengths, struggles
- 4. Be present
- 5. Listen
- 6. Use Open-ended questions
- 7. Make eye contact
- 8. Respect space
- 9. Use reflections rephrase, paraphrase, or summarize what you've heard to show listening and understanding
- 10. Answer person's questions
- 11. Provide necessary information (e.g., contacts, records needed, waivers)

¹ This list is not meant to be exhaustive, but is provided for use in the small group breakouts of the Train the Trainers Workshop.