School of Government

Course Agenda
Intermediate Purchasing Seminar
Tuesday, November 17 through Thursday, November 19, 2026

In Person at the School of Government, Room 2401

Required Pre-Recorded Lectures

*Students must watch each lecture **prior** to the first day of in-person instruction on Tuesday, November 17. The pre-recorded lectures include embedded questions, which track your participation. If you do not watch the videos, you will not receive a credit for completion of the course.*

- ☐ Purchasing and Contracting Law Recap (30 minutes)
- ☐ Uniform Guidance and Procurement (15 minutes)
- ☐ Surplus Property Disposal for Local Governments (30 minutes)
- ☐ Ethics and Conflicts of Interest (30 minutes)

Live Sessions

Tuesday, November 17

12:00 p.m. to 12:15 p.m.	Introduction and Course Overview Crista M. Cuccaro, *Assistant Professor of Public Law and Government*, UNC School of Government
12:15 p.m. to 1:45 p.m.	Purchasing and Contracting: Recap and Case Problems Crista M. Cuccaro, UNC School of Government
1:45 p.m. to 2:00 p.m.	**Break**
2:00 p.m. to 3:00 p.m.	Surplus Property Disposal: Case Problems Crista M. Cuccaro, UNC School of Government

3:00 p.m. to 3:15 p.m.	**Break**
3:15 p.m. to 4:15 p.m.	Bids Gone Bad: Case Problems Crista M. Cuccaro, UNC School of Government
4:15 p.m.	**Adjourn**

Wednesday, November 18

9:00 a.m. to 10:15 a.m.	Ethics and Conflicts of Interest: Case Problems Crista M. Cuccaro, UNC School of Government
10:15 a.m. to 10:30 a.m.	**Break**
10:30 a.m. to 11:45 a.m.	Uniform Commercial Code: What Purchasers Need to Know Steven C. Graham, C.P.M., CLGPO *Vice President of Finance and Operations*, Vance-Granville Community College
11:45 p.m. to 1:00 p.m.	**Lunch and Networking**
1:00 p.m. to 2:00 p.m.	Procurement Planning Cheryl Wright *Director of Procurement & Contract Management*, City of Charlotte
2:00 p.m. to 2:15 p.m.	**Break**
2:15 p.m. to 3:30 p.m.	Contract Provisions: The Good, The Bad, and The Totally Unacceptable Tiffany Campbell, *Assistant County Attorney*, Wake County
3:30 p.m.	**Adjourn**

Thursday, November 19

9:00 a.m. to 10:00 a.m.	Group Exercise: A Deep Dive in Procurement Dilemmas and Advising Inquiries
10:00 a.m. to 10:15 a.m.	**Break**
10:15 a.m. to 11:15 a.m.	Risk Management in Public Contracting



	Precious Seabrooks, CISR, AIC *Risk Management Coordinator*, Town of Cary
11:15 a.m. to 12:00 p.m.	Brainstorming Session
12:00 p.m. to 1:00 p.m.	**Lunch**
1:00 p.m. to 2:00 p.m.	Acquiring Property Through Leases Kara Millonzi, *Robert W. Bradshaw, Jr. Distinguished Professor of Public Law and Government,* UNC School of Government
2:00 p.m. to 2:15 p.m.	**Break**
2:15 p.m. to 3:30 p.m.	Managing Procurement in Your Organization: Panel Discussion Corey Brooks, CLGPO, *Director of Procurement and Contract Management*, Union County Candy Harmon, MBA, CPPB, CLGPO, *Procurement Manager, Procurement Division*, City of High Point Darren Redfield, CLGPO, *Purchasing Director*, City of Winston-Salem
3:30 p.m. to 4:00 p.m.	Introduction to Knowledge Check and Time for Questions Crista M. Cuccaro, UNC School of Government
4:00 p.m.	**Adjourn**

Attendance Policy:

In order to receive credit for the course, participants must attend all sessions. The instructor reserves the right to withhold credit to anyone who fails to satisfy these requirements.

Completion of Knowledge Check:

Course participants must complete a 20-question multiple choice question "Knowledge Check" prior to midnight at the end of the day on Wednesday, December 2. No minimum score is required. The Knowledge Check will be available after the class ends on Thursday.

