



#### Agenda

- Banking Collateralization
  - Pooling Bank Memo & list (handout #1)
- Custody & Safekeeping
- Current Cash & Investment Issues
- Local Government Reporting Requirements
  - DST Website
  - LGC 203 sample reports
    - LGC203 EZ (handout #2)
    - Standard LGC 203 (handout #3)
  - COLL 91- Annual Notification of Accounts by Public Depositor (handout #4)
- Comparative portfolios, statistics



#### Banking & Collateralization in NC

- NC Banking
  - Banking Commission
  - State Treasurer Banking Operations
- Collateralization required by law
  - Dedicated method finance officer monitors collateral
    - FDIC coverage is per Bank
    - · Recognizes one Official custodian
  - Pooling method State Treasurer monitors collateral



#### Banking & Collateralization

- Know your bank and their history
- Watch the Pooling Bank List DST website
- Dedicated banks make sure your agreements are in order & that you monitor your collateral
  - <u>COLL-94A Security agreement; COLL-94B</u> Escrow agreement
  - "Collateral & Public Deposits in NC"

These documents located at <a href="https://www.nctreasurer.com">www.nctreasurer.com</a>

Variation: FDIC pass-through protection

[G.S. 159-30(b1) for CDARs & ICS – G.S. 159-31(a) for Finistar]

CDARs, Insured Cash Sweep, Finistar



#### **Banking & Collateralization**

**Issue** - As of LGC-203 report date there is **insufficient collateralization** (Market Value) or no collateralization for deposit accounts in NON-pooling Banks that are required to collateralize the Units public funds by use of the dedicated method.

O "Appropriate forms that were needed for the Bank to collateralize the deposits had not been filed"



rosper.

#### Banking - Official Depository

- G.S. 159-31(a)
  - The governing board of each local government and public authority shall designate as its official depositories one or more banks, savings and loan associations, or trust companies in this State..."
- An acceptable "official depository" must:
  - have a presence in the state,
  - be open for business to the general public,
  - agree to meet NC collateral requirements.

Use of Credit Union's as a NC Local Government or Public Authority Depository is not specified in the NC Statutes



#### Custody and Safekeeping

G.S. 159-30 (d) ".... Securities and deposit certificates shall be in the custody of the finance officer who shall be responsible for their safekeeping and for keeping accurate investment accounts and records."

 Custody has to do with the physical safety of the securities. In the "book-entry" system there are no physical documents so investment securities must be held by custodians in Third Party safekeeping or trust accounts in the name of the Unit of Government.

**Best Practice**: Signed Third Party safekeeping contract directly between the Unit and the custodian.



#### **Custody and Safekeeping**

- AG Advisory Memo #2013-03
- Investments can be held in "safekeeping" accounts or trust accounts in the following
  - Commercial banks in North Carolina
  - Trust accounts in banks authorized to do trust work in North Carolina
- Commercial Bank or Trust Department's Safekeeping responsibilities
  - Separation and identification are federal banking regulatory requirements
    - Hold assets separate and apart from bank assets
    - Readily identifiable and account for as local government assets
      - Securities in the name of unit is the best practice
      - Unit should maintain documentation of activity

Bank's investment or operating arm cannot provide custody



#### Role of Custodian & Custodial risk

#### What services does your custodian provide?

- If custodian is buying / selling securities for you they become the "counterparty" under the definitions of GASB Statements 3 and 40
  - If they both <u>provide</u> and <u>safe keep</u> the security investment you have a Category C investment – least favorable
  - "Third party" custodial agreements are the strongest and most secure custody arrangements: the broker and the custodian are separate – most favorable
    - GFOA best practice and a Category A investment under GASB



### Investment Managers - NC SLGFD Position

Use of outside investment managers requires special legislation

- State Treasurer has authority in G.S. 147-69.3
- Comparable language does not exist in G.S.159
- Those with authority to use outside managers have gone to the general assembly for special legislation
- Therefore, outside managers are not allowed under G.S. 159 and their use requires special action by the legislature





#### Certificates of Deposit – CD's

GS 159-30(b) Moneys may be **deposited** at interest in any bank, savings and loan association, or trust company in this State in the form of **certificates of deposit** or such other forms of time deposit as the Commission may approve......

- The only CDs that are allowed under the law are those where the Unit of Government deposits the funds in a bank "in this State" subject to collateral
- Brokers sometimes offer an investment product called "brokered CDs" typically from out of state banks Brokered CD investments are not authorized under G.S. 159-30



#### Money market accounts

- Money Market Deposit Account versus Money Market Mutual Fund
  - "Money market" has different meanings and you must determine how it is used
  - NC statutes allow MMDAs
     (Money Market <u>Deposit</u> Accounts)
  - Verify with bank that account is FDIC insured and collateralized



# Money Market Demand Account versus Money Market Mutual Fund

	Money Market Deposit Account	Money Market Mutual Fund
Liquid	Yes	Yes
Competitive Interest Rate	Yes	Yes
Limited Withdrawals	Yes	No
Annual Fee	No	Yes
FDIC Insured	Yes	No
Statutorily Allowable	Yes	No – except for NCCMT

## Commingled Investment Pools



- 159-30(c)(9) & (10)
- Commingled investment pool established and administered by the State Treasurer
  - Short Term Investment Fund (STIF) G.S. 147-69.
    - Boards of Education & select local government units
  - OPEB Trust Funds State Treasurer
    - 17 participants as of 7.30.2016 Interested Units can contact <a href="MPPI@nctreasurer.com">MPPI@nctreasurer.com</a>. Someone will get back to you. There is a minimum investment amount.
  - Hospital Investment Fund State Treasurer
     Commingled investment pools established by interlocal agreement are no longer used since establishment of NCCMT



#### **Endowments**

NC Local Governments & Public Authorities are legally bound by §159-30 regarding authority to invest

- Carefully read & understand the endowment documents
  - Ounit has complete discretion to invest?
  - If Unit changes investment type will they lose endowment?
  - Consult Units attorney



#### Public Schools - Endowment funds

Unique Investment authority: Session Law 2011-284

- Section 77 re-writes §115C-490
   Creation of endowment funds; administration
  - Any local board of education is hereby authorized and empowered upon the passage of a resolution to create and establish a permanent endowment fund which shall be financed by gifts, donations, devises, or other forms of voluntary contributions.
  - Any endowment fund established under the provisions of this Article shall be administered by the members of such board of education ...known as "The Board of Trustees of the Endowment Fund.... The board of trustees so established shall determine its own organization and methods of procedure."



#### Public Schools - Endowment funds

Section 78 re-writes §115C-491
 Board of Trustees public corporations; powers & authority generally; investments

...Board of trustees created and organized under this Article shall be a body politic, public corporation and instrumentality of government and as such may sue and be sued in matters relating to the endowment fund and shall have the power and authority to **acquire**, **hold**, **purchase and invest in** 

- all forms of property, both real and personal, including, but not by way of limitation, all types of stocks, bonds, securities, mortgages and all types, kinds and subjects of investments of any nature and description.
- may receive pledges, gifts, donations, devises and bequests, devises, and may in its discretion retain such in the form in which they are made, and may use the same as a permanent endowment fund.
- The board of trustees shall be responsible for the prudent investment of any funds or moneys monies belonging to the endowment fund in the exercise of all forms of property, both real and personal



#### **Investing Bond Proceeds**

- Must follow G.S. 159-30 no exceptions
  - Even units with expanded investment authority from special legislation must use G.S.159-30 for bond proceeds
  - Be wary of financial advisors or banks with creative proposals – call us if something needs clarification or investigation



#### **Investing Bond Proceeds**

- Use of Mutual Funds for Bond proceeds
  - NCCMT clearly permitted by Statute, recertified in 2016
  - Other mutual fund investments would require bond counsel's approval with the proper criteria - G.S. 159-30(c)(13)
    - Proceeds must be for projects subject to arbitrage
       vendor must provide arbitrage tracking
    - Investments in the fund must have highest ratings
    - Mixed legal opinions on the use of mutual funds other than NCCMT – consult legal counsel



#### **INVESTMENT ISSUES -**

NC ST HSG FIN AGY HOMEOWNERSHIP – not a municipal corporation, local government agency, or an obligations of the State of NC - G.S.159-30(c)(3)

NORTH CAROLINA CAPITAL FACILITIES FINANCE AGENCY - Educational Facilities Revenue and Revenue Refunding Bonds –NCCFFA is conduit issuer that permits an entity (University) to borrow on a tax-exempt basis. Bonds are not an obligation of the State of NC but are an obligation of the University.

**UNIVERSITY REVENUE BONDS** must be evaluated on a case by case basis. Revenue Bonds are most often backed by Dorm fee revenue & normally are not obligations of the State of NC - G.S.159-30(c)(3)



#### **INVESTMENT ISSUES -**

#### NC MED CARE COMMISSION BONDS

MCC Is an agency of the State of NC, their bonds are not obligations of the State of NC as required under §159-30 (c)(3).

#### **CERTIFICATES OF PARTICIPATION (COPs)**

of NC local governments <u>are not "bonds and</u> <u>notes" as required by the statutes</u>. Not issued by the local government or public authority but by a nonprofit corporation.



#### Summary

- Status of collateral method chosen by banks can change due to mergers
  - ❖Pooling Method vs. Dedicated Method
- Collateralization "Dedicated Method" can be complicated. Refer to <u>Collateralization Of Public</u> <u>Deposits In North Carolina</u> – examine agreements with Dedicated method Depositories
- Official Custodian examine custodial agreements
  - ❖Signers on an account does not automatically make them official custodians to the FDIC



#### Summary

- "Brokered CD's" are generally not allowable for most NC Local Government Investments
- "Money market" deposit accounts are allowed investments in mutual funds are limited by law. Ask for
  more details on the "Money market" account being
  offered deposit or investment?
- Public Schools have special authority to invest endowments, all other Local Governments do not have this same authority
- Not all Bond investments are allowable, read the offering documents





Deposit and Investment Local Government Reporting Requirements

#### ANNOUNCEMENTS / REMINDERS

"LGC-203 report forms are now available"

How does the LGC make announcements or send reminders?

LGC\_News listserve

Best way to stay informed is through LGC\_News listserv. Register multiple people on your staff in case you are out of the office.



Provide a business card or send an email request, to get registered.



Learn. Invest. Grow. Prosper

#### **LGC-203**

Report of Deposits and Investments

- Required by <u>G.S. 159-33</u> Local Governments / Public Authorities
- Required by <u>G.S. 115C-446</u> for Public Schools
- \*\*Not required for Charter Schools

NC General Statutes are available without charge at the web site of the North Carolina General Assembly at <a href="https://www.ncga.state.nc.us">www.ncga.state.nc.us</a>.



#### LGC-203 – Report of Deposits and Investments

#### ABC Board's

Required by § 18B-702 (t) for ABC Boards – ABC Board 203 report forms are reviewed by and accessed at the NC ABC Commission





## LGC 203 Reports

## G.S. § 159-33. Semiannual reports on status of deposits and investments.

• Each officer having custody of any funds of any local government or public authority shall report to the secretary of the Local Government Commission on January 1 and July 1 of each year (or such other dates as he may prescribe) the amounts of funds then in his custody, the amounts of deposits of such funds in depositories, and a list of all investment securities and time deposits held by the local government or public authority.......



#### LGC 203 Reports

(Semi-annual Report on Deposits & Investments)

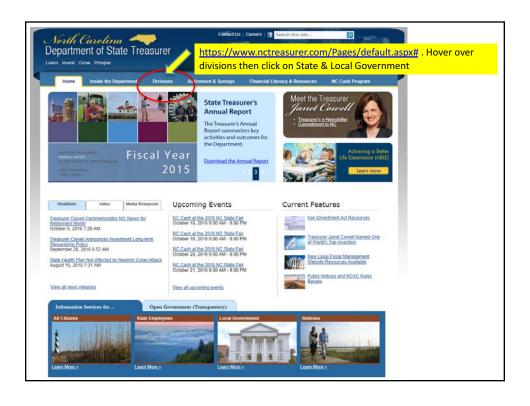
LGC-203 Report forms, instructions & Memos will be found on the NC State Treasurer's Website

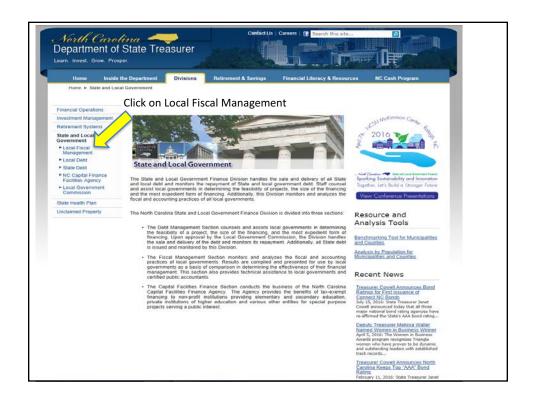
Please use most current updated report form every reporting cycle

\*\* Forms must be saved to your own system first, opened from your own system then completed. Cannot prepare them from the DST website – Yet.

June 30<sup>th</sup> - report due by **July 25<sup>th</sup>** Dec 31<sup>st</sup> - report due by **January 25<sup>th</sup>** 

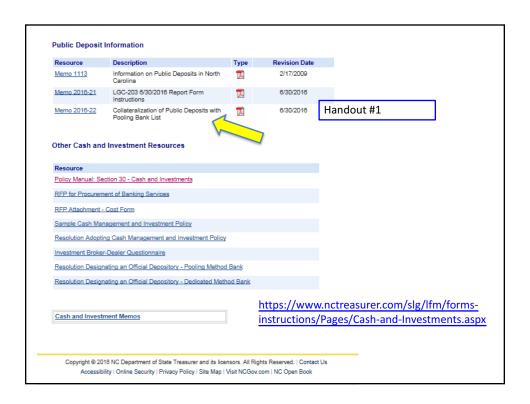












#### LGC-203 reports - What goes on the form?

#### As of the report date: June 30 or December 31

- Ending statement balances in total from each depository
  - Finistar enter both dedicated amounts and pooling amounts separately on the report
  - CDARs
  - Insured Cash Sweeps (ICS)
- Investments Market Value

If the funds are in the name / tax ID of the Local Government they should be on the LGC-203



#### LGC-203 reports – Emailing the report

- Completed Excel workbook report form is preferred or a signed scanned PDF copy of the report form
- >Supplemental schedules (Investments)
- Collateral statements (Dedicated method of collateralization)
- ➤ Finistar, CDARs, ICS statements as of the LGC-203 report date (June 30 or December 31)



#### LGC-203 Reports

#### Why is it required? G.S. 159-33

- Two times a year LGC staff reviews LGC-203 report & counsels unit for:
  - Cash balances & adequate collateral
  - Allowable investments and maturities
  - Cross reference of statute violations to note disclosures in the Financial Statements
- Communication if Statutory Violation
  - Phone Call with email to Unit's finance officer
  - Letters written if appropriate
    - Letters copied to Auditor



### LGC 203 - Basics

Both the EZ & Standard Report form's and related macros for automated processing are updated every reporting cycle with

· Dates, New Units, Pooling Banks, Instructions

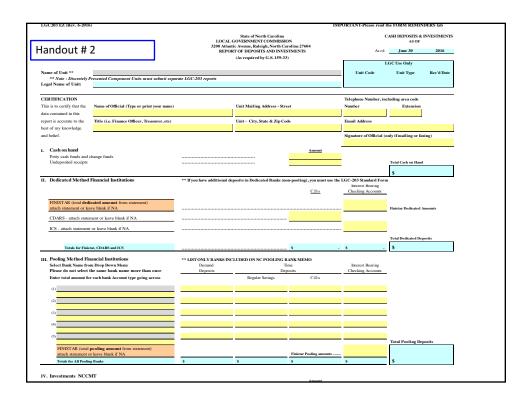
Updated LGC-203 report forms, Memos & instructions posted to NC DST Website then announced through LGC\_News listserve

June 30 report is due July 25

December 31 report is due January 25

Not sending LGC 203 / COLL 91 is a Statutory Violation
Sending LGC-203 / COLL 91 Report <u>late</u> – Not a Statutory Violation

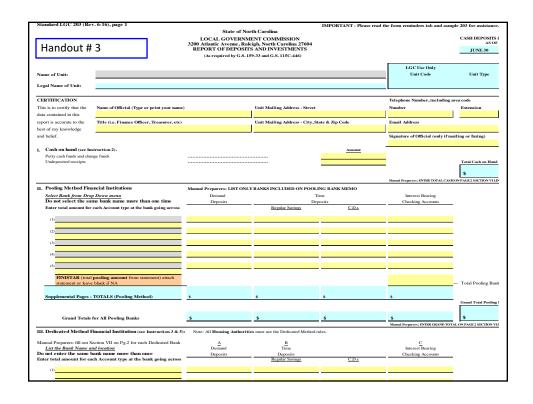


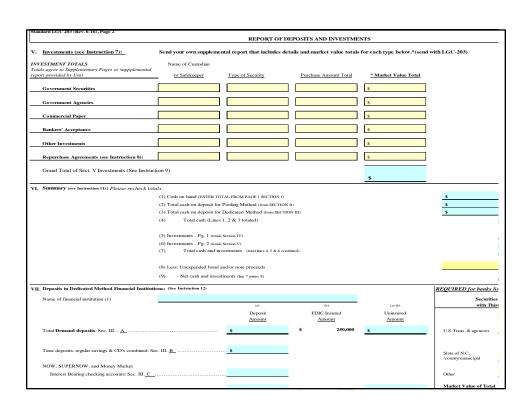


#### LGC-203 EZ Form

- One Page Form
- Units that have Deposits in Pooling Method Banks, Investments in NC Cash Management Trust Cash or Term Portfolio, Finistar, CDARs and <u>have No other investments</u>
- Ideal for almost all Local Government's who only have deposits accounts and invest in only the NC Cash Management Trust
- Not for use by Board of Education's or Public Housing Authorities







#### Standard LGC-203

#### Multiple Page Form to be used by

- Local Governments who have Investments in items other than and/or in addition to or the NC Cash Management Trust
  - ➤ Includes Units with either small or large Investment Portfolio's
- 2. Local Governments who have Depositories that are not Pooling Banks (Dedicated Banks)
- 3. Public Housing Authorities dedicated method of collateralization required by HUD
- 4. NC Public Schools supplemental pages
- \*\* Charter Schools not required to complete LGC-203 report



#### Standard LGC-203 form requirements

Other Investments – 203 report reflects totals

Units are *required* to send additional documentation with supporting detail

Excel workbook listing or Statements of the Portfolio details of "Other Investments" for our detail review

- Specific name of each Investment
  - Example: Agency, Security, Commercial Paper
- Purchase date, maturity date
- Purchase Value / Market Value at Report date
- Yield
- Rating at time of purchase (commercial paper)



#### Government Security G.S. 159-30 (c)(1)-

Obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States.

Description of Security	<u>Issuer</u>	Purchase amount	Market Value	Purchase Date	Maturity Date	<u>Yield</u>
T-Note 1- 10/31/2016	Treasury	\$15,106	\$15,114	11/10/2011	10/31/2016	0.854
T-Note 1.5- 1/31/2019	Treasury	\$19,986	\$20,183	2/26/2014	1/31/2019	1.515

\*\* Custodian can be listed on the LGC-203 report itself



#### Government Agency 159-30 (c)(2)

Obligations of the Federal Financing Bank, the Federal Farm Credit Bank, the Bank for Cooperatives, the Federal Intermediate Credit Bank, the Federal Land Banks, the Federal Home Loan Banks, the Federal Home Loan Mortgage Corporation, Fannie Mae, the Government National Mortgage Association, the Federal Housing Administration, the Farmers Home Administration, the United States Postal Service.

Custodian	Name of Specific Agency	Purchase amount	Maturity Value	Purchase Date	Maturity Date	<u>Yield</u>
WELLS FARGO	FEDERAL FARM CREDIT BANK	2,053,357.61	2,175,042.00	01/31/08	12/15/17	4.625%
BANK OF NEW YORK	FHLMC	1,703,000.00	1,873,657.63	01/30/08	11/17/17	5.125%



#### Commercial Paper G.S.159 (c)(6)

Prime quality commercial paper bearing the highest rating of at least one nationally recognized rating service and not bearing a rating below the highest by any nationally recognized rating service which rates the particular obligation.

Custodian	Name of CP – CP Rating at Purchase	Purchase amount	Maturity Value	Purchase Date	Maturity Date	<u>Yield</u>
WELLS FARGO	BARCLAYS US - A1 / F1	2,992,378.33	3,000,000.00	10/17/14	07/13/15	0.310%
WELLS FARGO	CREDIT AGRICOLE - A1 / F1	1,996,882.78	2,000,000.00	01/14/15	07/14/15	0.310%
WELLS FARGO	DCAT LLC - A1 / P1	4,996,930.56	5,000,000.00	04/21/15	07/15/15	0.260%



#### LGC 203 Reports

- Email completed form to special address
  - lgc0203@nctreasurer.com
    - · Zero, two, zero, three
- Remember to attach supporting documents to your emailed document
  - e.g. collateral reports, Finistar, CDARS, ICS statements
    - · All supplemental reports as of report date

#### Letters and/or emails will be sent by our office -

- · When reports are late
- · For items that raise questions
- · For items that may be compliance violations



#### Statutory Violations of NC §159-30

What if I have a Deposit or Investment statutory violation?



\*\* Confirmed investment violations are required to be reported to the Unit's Auditor and may be disclosed in the unit's financial statement.



## LGC 203 Reports

## G.S. § 159-33. Semiannual reports on status of deposits and investments.

• ............ If the secretary finds at any time that any funds of any unit or authority are not properly deposited or secured, or are invested in securities not eligible for investment, he shall notify the officer or depository in charge of the funds of the failure to comply with law or applicable regulations of the Commission. Upon such notification, the officer or depository shall comply with the law or regulations within 30 days, except as to the sale of securities not eligible for investment which shall be sold within nine months at a price to be approved by the secretary. The Commission may extend the time for sale of ineligible securities, but no one extension may cover a period of more than one year. (1931, c. 60, s. 33; 1971, c. 780, s. 1; 1979, c. 637, s. 2.)



#### COLL-91 – Notification of Public Deposit

Why? Required by Administrative Code 20 NCAC 07.0103

#### 20 NCAC 07.0103 Notification By Depositor

(b) As of June 30 of each year, or when requested by the State Treasurer, the public depositor shall provide the depository Form INV-91 "Notification of Public Deposit ", listing the current account names and numbers of all public deposit accounts, and shall provide a duplicate copy to the State Treasurer. Form INV-91 shall be certified by the public depositor that the statements are correct.



#### COLL-91 Reports

(Notification of Public Deposits)

COLL-91 Notification of Public Deposit report form and Instructions Department of State Treasurer website. New report form and instructions beginning with the June 2016 report cycle. Reports now emailed directly to NCDST Financial Operations and not to SLGFD.

New Email for COLL-91: sbu.collateral@nctreasurer.com



#### COLL-91 Notification of Public Deposit

Notifies depository of collateralization requirement –

- System of checks and balances to ensure the bank and the Unit agree as to public deposits.
  - Alerts the Bank of discrepancies between the Unit's account listing and the Bank's
  - Account not coded as public funds will not be covered by additional collateralization required

COLL-91 forms are reviewed and the accounts matched by the NC Department of State Treasurer's Banking Operations Section to the collateral reports filed by the Depositories

Both the LGC-203 and the COLL 91 reports are required for all local governments & public authorities, except Charter Schools



#### COLL-91 – Notification of Public Deposit

- All public depositors must file the form COLL-91 form annually, for the quarter ending June 30th
  - Due annually: July 25
- Depositories (the banks) providing the Dedicated Method of collateralization should request the COLL-91 form from their Public Depositors
- · Prepared in triplicate, signed
  - original should be mailed to the branch office of the Depository
  - a copy emailed directly to DST financial operations <u>sbu.collateral@nctreasurer.com</u> - (NEW)
  - · a copy for your records



#### LGC-203 & COLL-91

#### Questions or assistance needed?

LGC-203 – DST SLGFD Becky Dzingeleski 919-814-4287 Becky.Dzingeleski@nctreasurer.com

COLL-91- DST Financial Operations Division Cherin Bland 919-814-3889 Cherin.Bland@nctreasurer.com





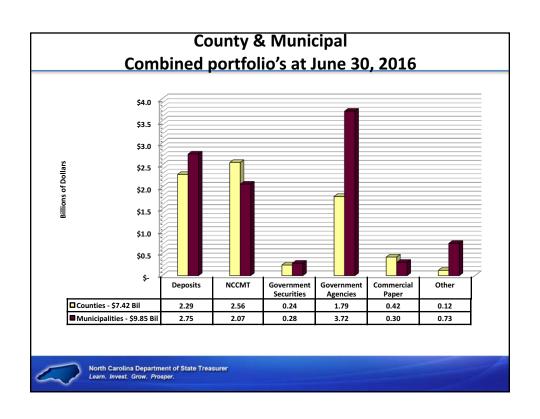
Units Investing in the following -					
Of 553 Municipalities at June 30, 2016		Of 100 Counties at June 30, 2016			
Government Securities	17	Government Securities	12		
Government Agencies	27	Government Agencies	30		
Commercial Paper	18	Commercial Paper	29		
"Other": Bond Proceeds or expanded Investment authority	22	"Other": Bond Proceeds or expanded Investment authority	17		
NCCMT Cash Portfolio	333	NCCMT Cash Portfolio	96		
NCCMT Term Portfolio	104	NCCMT Term Portfolio	48		
North Carolina Department of State Treasurer State and Local Government Finance Learn. Invest. Grow. Prosper.					

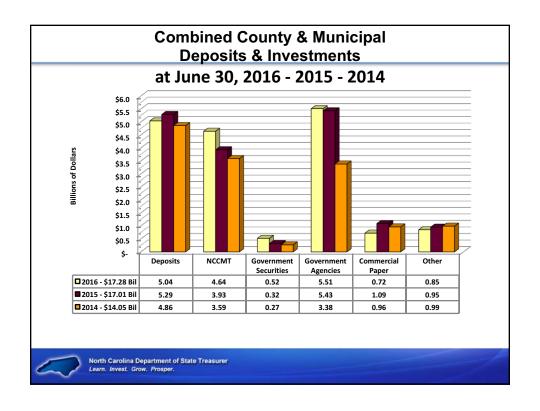
#### June 2016 County & Muni Statistical Reports

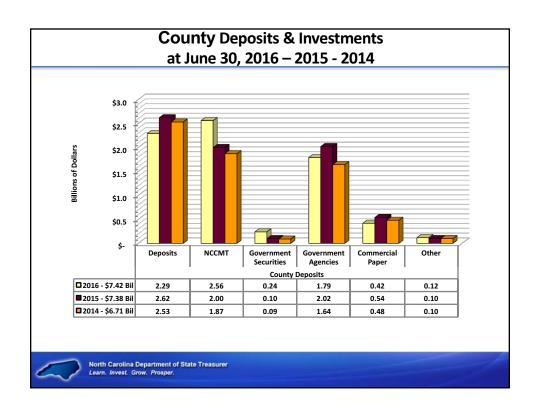
## County & Municipal Portfolios Over the last three years

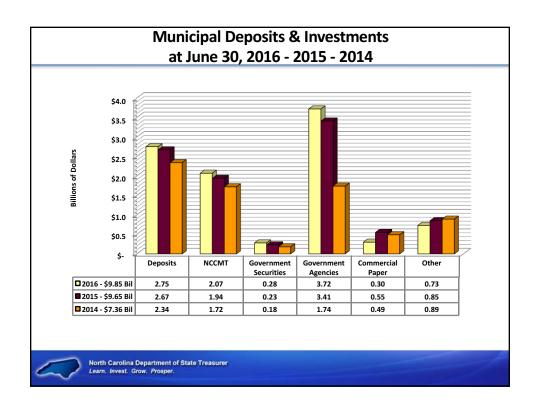
- ❖ What they are investing in combined & separately
- Comparisons over time
- Diversity of the portfolio mix
- ❖ What the June 30, 2016 LGC-203 reports showed for Counties & Municipalities in North Carolina

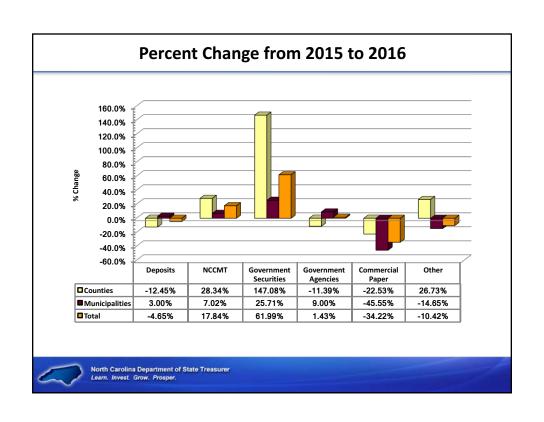


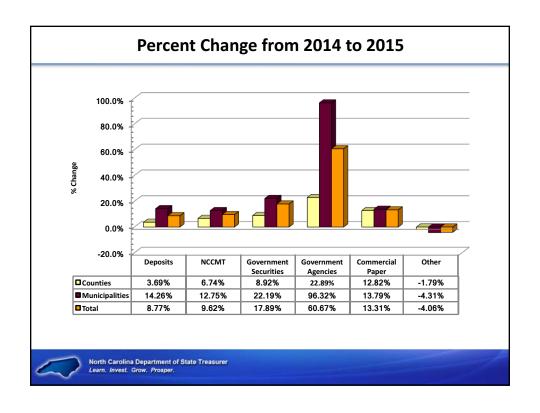


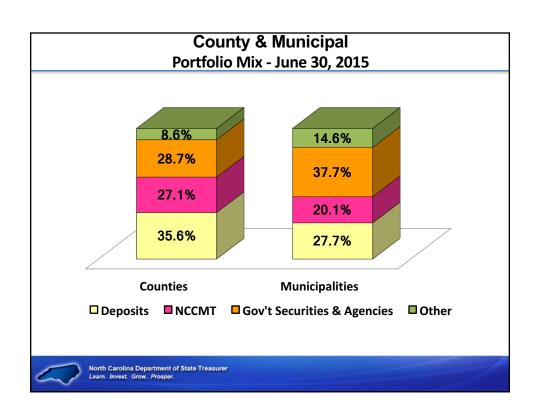












## ALL NC Local Government & Public Authorities Investments

- NC Capital Management Trust CASH Portfolio
   583 of 1153 51%
- NC Capital Management Trust TERM Portfolio 178 of 1153 – 15%
- Government Securities **42 of 1153 3.6**%
- Government Agencies **74 of 1153 6.4%**
- Commercial Paper **50 of 1153 4.3%**
- Other 57 of 1153 5%



