This document compares procurement and contracting requirements for local governments under the federal Uniform Guidance (UG) requirements and that under North Carolina state law. Because this document provides only a summary of federal and state law, local governments should consult with their attorneys and their federal grantor agency to ensure compliance with all applicable laws and regulations.

FEDERAL	STATE
Scope	
Most categories of federal financial assistance (grants and loans) are	State law procurement requirements apply when state or local funds
subject to the Uniform Administrative Requirements, Cost Principles,	are used, and still apply even when federal funds are used except to the extent that state law is inconsistent with federal law. Most
and Audit Requirements for Federal Awards (Uniform Guidance, or UG), codified at 2 C.F.R. Part 200, including Appendix II (required	procurement requirements applicable to local governments are
contract clauses) ("UG"). Subpart D (§§200.318-326) sets out	provided for under Article 8 of Chapter 143 of the North Carolina
procurement standards under federal grants which apply to	General Statutes; specific sections are cited within this document
contracts for services, goods (such as supplies and equipment), and	
construction or repair. Note that federal agencies may adopt	Many local governments have adopted local procurement policies.
additional requirements and issue guidance interpreting the UG.	In addition to complying with state law, a local government must
Local governments should consult directly with their grantor agency for information on agency-specific requirements. UG requirements	comply with its own procurement policies. Local procurement policies cannot be inconsistent with state or federal law.
apply to most – but not all – categories of federal funds. Some	policies carnot be inconsistent with state of rederal law.
categories of federal funds, such as human resources entitlement	For more information on local government procurement
funds, are exempt. Local governments should assume that the UG	requirements, see the School of Government's local government
applies unless given specific guidance otherwise by their federal	procurement website at <u>www.ncpurchasing.unc.edu</u> .
grantor agency.	
2 C.F.R. § 200.100; §200.101	
Local governments must follow local policies and applicable state	
law except to the extent that federal requirements are more	
restrictive than local policies and state law. If there is an overlap	
with local, state, and federal rules, and none of the rules are more	
restrictive than another, the federal rules will apply.	
2 C.F.R. § 200.318(a)	

Follow the "Most Restrictive Rule" for contracts involving federal funds: When comparing state and federal procurement requirements, comply with the requirement that is most restrictive.

FEDERAL	STATE
Pre-Solicitation Requirements	
Maintain a contract administrative system for oversight of contract compliance. 2 C.F.R. § 200.318(b)	Not required under state law.
Avoid unnecessary/duplicative purchases 2 C.F.R. § 200.318(d)	Not required under state law.
Consider consolidating or breaking out procurements to achieve a more economical purchase. 2 C.F.R. § 200.318(d) Analyze benefits of purchase versus lease where appropriate. 2 C.F.R. § 200.318(d)	Not required under state law; note that a contract cannot be divided for the purpose of avoiding competitive bidding requirements. <i>G.S. 143-133</i> Not required under state law.
 Procurement of Recovered Materials Applies to: Items where the purchase price exceeds \$10,000 or the value of the quantity procured during the prior fiscal year exceeded \$10,000 Items designated by the Environmental Protection Agency (EPA) at 40 C.F.R. Part 247 Requirement: Procure such items that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition 	Not required under state law.
 Solid Waste Management Services Requirement: Procure solid waste management services in a manner that maximizes energy and resource recovery Affirmative Procurement Program Requirement: Establish an affirmative procurement program for procurement of recovered materials as designated by the EPA 2 C.F.R. § 200.322 	

FEDERAL	STATE
Encouraged to use inter-local and cooperative agreements where appropriate. 2 C.F.R. § 200.318(e)	Not required under state law; interlocal agreements authorized under Article 20 of G.S. Chapter 160A.
Encouraged to use federal surplus property where feasible instead of purchasing new property. (http://www.surpluspropertydivision.com/) 2 C.F.R. § 200.318(f) Encouraged to use value engineering for construction contracts where applicable. 2 C.F.R. § 200.318(g)	 Not required under state law; related exceptions to competitive bidding requirements for purchase contracts include: Purchases from other units of government G.S. 143-129(e)(1) Used items G.S. 143-129(e)(10) Not required under state law.
Local government is responsible for resolution of all disputes related to the procurement and contract in accordance with good administrative practice and sound business judgment; bid protest procedures not required. 2 C.F.R. § 200.318(k)	Bid protect procedures not required under state law; dispute resolution procedure required for all construction/repair contracts regardless of cost. <i>G.S.</i> 143-128(f1)
Cost and Price Requirements	
Must perform a cost or price analysis for every procurement action above the simplified acquisition threshold (currently \$250,000) or local/state equivalent threshold if more restrictive; requirement also applies to contract modifications. The method and degree of the cost or price analysis is dependent on the facts of the procurement. 2 C.F.R. § 200.323(a)	Not required under state law.
Must conduct an independent estimate of costs for every procurement action in excess of the simplified acquisition threshold (\$250,000) prior to receiving bids or proposals. 2 C.F.R. § 200.323(a)	Not required under state law.
Must negotiate profit as a separate element of price for each contract when price competition is lacking and in all cases where a cost analysis is performed. 2 C.F.R. § 200.323(b)	Not required under state law.

FEDERAL	STATE
Cost or prices based on estimated costs for contracts are only allowable if they are allowable under the cost principles part of the UG located at 2 C.F.R. § 200.400-475. 2 C.F.R. § 200.323(c)	Not required under state law.
Procurement Procedures – General	
 Must ensure full and open competition and avoid measures that restrict competition, including: Unreasonable requirements Unnecessary experience and bonding requirements Noncompetitive pricing between companies Noncompetitive awards to consultants on retainer Organizational conflicts of interest Specifying only brand name without permitting equal products Arbitrary actions 2 C.F.R. § 200.319(a) 	 Must comply with all applicable procurement requirements: Purchase and construction/repair contracts in informal bidding range are subject to informal bidding requirements. <i>G.S.</i> 143-131 Purchase and construction/repair contracts in the formal bidding range are subject to formal bidding requirements. <i>G.S.</i> 143-129 Construction/repair contracts involving buildings costing \$300,000 or more are subject to additional bidding requirements. <i>G.S.</i> 143-128 Engineer, architect, survey, and alternative construction delivery methods contracts are subject to the qualifications-based selection process under the Mini-Brooks Act. <i>G.S.</i> 143-64.31 Others as applicable under state law. Limitations on brand name specifications for construction/repair contracts. <i>G.S.</i> 133-3
 Must have written selection procedures that: incorporate a clear and accurate description of good/service; and identify all bidder/proposer requirements and all evaluation criteria 2 C.F.R. § 200.319(c) 	No similar requirement in state law; purchase and construction/repair contracts in the formal bidding range subject to certain public notice requirements under <i>G.S.</i> 143-129(b); optional RFP procedure for procuring information technology goods and services must include evaluation criteria in the RFP. <i>G.S.</i> 143-129.8
If prequalified bidder lists are used, enough qualified firms must be included to ensure maximum competition; cannot preclude potential bidders from qualifying during the solicitation period. <i>2 C.F.R. § 200.319(d)</i>	Prequalification not statutorily authorized for purchase contracts or contracts subject to Mini-Brooks Act; bidders may be prequalified for construction projects. <i>G.S.</i> 143-135.8

FEDERAL	STATE
Procurement Methods	
 <u>Micro-Purchase</u>" Applies to: All purchase of goods, service contracts, and construction or repair projects Up to the micro-purchase threshold (currently \$10,000) or the equivalent local/state threshold if more restrictive Process: Can award contract without competition if price is considered fair and reasonable Must distribute micro-purchases equitably among qualified suppliers to the extent practicable Cannot divide contract to lower cost below micro-purchase threshold to avoid competitive bidding requirements <i>2 C.F.R. §§ 200.67, 200.320(a)</i> 	 No comparable provision in state law. Purchase and construction contracts costing less than \$30,000 are not subject to state competitive bidding requirements. Regardless of cost, service contracts are not subject to state competitive bidding requirements. Cannot divide a contract for the purpose of evading competitive bidding requirements. <i>G.S. 143-133</i>
 <u>"Small Purchase" Procedure</u> Applies to: All purchase of goods, service contracts, and construction or repair projects Up to the simplified acquisition threshold (currently \$250,000) or the equivalent local/state threshold if more restrictive; and Fixed price or not-to-exceed contract type. Process: Obtain price or rate quotes from an adequate number of qualified sources (note: a specific federal grantor agency may issue guidance interpreting "adequate number"); cost or price analysis is not required prior to bidding. Standard of Award: Lowest cost responsible bidder Cannot divide contract to bring contract cost under the threshold; changes to contract must fall within scope of original contract. 2 C.F.R. §§ 200.88, 200.320(b)	 Informal Bidding Procedure Applies to: Purchase of goods costing between \$30,000 and \$90,000 Construction/repair contracts costing between \$30,000 and \$500,000 Process: Secure informal bids and keep record of bid; no minimum number of bids required to award contract Standard of Award: Lowest responsive, responsible bidder Cannot divide contract for purposes of evading competitive bidding requirements. G.S. 143-131

FEDERAL	STATE
 FEDERAL Sealed Bid" Procedure Applies to: Purchase and service contracts costing more than the simplified acquisition threshold (currently \$250,000) or the equivalent local/state threshold if more restrictive Preferred method for construction contracts costing above the simplified acquisition threshold. Conditions for sealed bidding to be feasible A complete, adequate, and realistic specification or purchase description is available; At least 2 responsible bidders are willing and able to effectively compete; Procurement lends itself to a firm fixed price contract and selection can be made principally on the basis of price Process: Conduct price/cost analysis prior to advertising for bids Public advertisement providing sufficient time for bidders to respond before bid opening Complete specifications/plans made available to bidders At least 2 responsible bidders required for bid opening Contract awarded on a firm-fixed-price basis in writing Determination of the lowest price must include consideration of factors such as discounts, transportation costs, and lifecycle costs Can reject any and all bids for "sound documented reasons" 	 STATE Eormal Bidding Procedure Applies to: Purchase of goods costing \$90,000 or more Construction/repair contract costing \$500,000 or more Process: Public advertisement for at least 7 full days between the date of the advertisement and the bid opening Availability of specifications/plans included in public advertisement No minimum number of bids required for purchase contracts; construction/repair contracts require a minimum of 3 bids for opening Public bid opening at date and time advertised Unit of government reserves the right to reject all bids Additional requirements apply if the project involves a building and costs \$300,000 or more Contracts must be in writing Standard of Award: Lowest responsive, responsible bidder <i>G.S. 143-129</i>

FEDERAL	STATE
 <u>"Competitive Proposal" Procedure</u> Applies to: Any contract costing more than the simplified acquisition threshold (currently \$250,000) or the equivalent local/state threshold if more restrictive when conditions are not appropriate for the use of sealed bids (such as need for innovative IT proposals or a design-build construction project) Procedure: Request for Proposals (RFP) must be publicly advertised Evaluation criteria and relative importance identified in RFP Any responses to the publicized RFP must be considered to the maximum extent practical Proposals solicited from an "adequate number of qualified sources" Must have written method for conducting technical evaluations of proposals and selecting a contractor 	 No similar procedure in state law that generally applies to procurement; purchase and construction/repair contracts subject to informal and formal competitive bidding requirements. Qualifications-based selection process required for procuring architectural, engineering, surveying, and construction management-at risk contracts. <i>G.S. 143-64.31</i> Optional RFP process authorized for procuring combination of information technology goods and services. <i>G.S. 143-129.8</i> RFP process may be used to procure service contracts (service contracts entered into by local governments are not subject to state competitive bidding requirements). Alternative construction delivery methods authorized: design-build <i>G.S. 143-128.1A</i> design-build bridging <i>G.S. 143-128.1B</i>
proposal, taking into account price and other factors identified in the RFP 2 C.F.R. § 200.320(d)	 public-private partnership G.S. 143-129.1C
Competitive Proposals Procedure for Soliciting Architectural and	Qualifications-Based Selection (QBS) Procedure for Soliciting
Engineering (A/E) Services	Architectural, Engineering, Surveying, and Construction Management At-Risk Services
 Applies to: Architectural and Engineering professional services 	Applies to:
 Required above the simplified acquisition threshold (currently \$250,000) or the equivalent local/state threshold if more restrictive; can be used for contracts below that amount 	 Architectural, Engineering, Surveying, and Construction Management At-Risk professional services Regardless of cost Procedures:
Procedures:	 Request for Qualifications (RFQ) is announced to solicit competitive proposals from qualified firms

FEDERAL	STATE
 Request for Qualifications (RFQ) is issued to solicit competitive proposals from qualified firms RFQs must be publicly advertised Any responses to the publicized RFQ must be considered to the maximum extent practical Proposals solicited from an "adequate number of qualified sources"; note that an individual federal grantor agency may issue guidance interpreting "adequate number." Must have written method for conducting technical evaluations of proposals and selecting a contractor Qualifications of respondents are evaluated to select the most qualified firm Evaluation criteria and relative importance must be identified in the RFQ; however; price is not a factor in the initial selection of the most qualified firm Once the most qualified firm is selected, fair and reasonable compensation can then be negotiated State licensure requirements apply May use local geographic preferences for the procurement of these specific services, provided that this leaves an appropriate number of qualified firms, given the nature and size of the project, to compete for the contract Limitations: Competitive proposal method for selecting A/E services can only be used for architectural and engineering professional services Cannot be used for other services even if those services can be performed by architectural and engineering firms (such as general consulting services) 	 Qualifications of respondents are evaluated to select the most qualified firm Price cannot be considered a factor in the initial selection of the most qualified firm Once the most qualified firm is selected, fair and reasonable compensation can then be negotiated State licensure requirements apply Preference given for in-state (not local) firms over out-of-state firms Exception: Units of local government may exempt themselves in writing from the QBS requirements if the estimated cost of the contract is less than \$50,000. NOTE: State exemption not recognized under federal law. G.S. 143-64.31, -64.32

FEDERAL	STATE
Exceptions to Procurement Requirements	
Some programs are exempt from the Uniform Rules requirements such as human services entitlement programs and certain block grants. Local governments should carefully review grant documents to determine whether specific funds are subject to federal procurement requirements. 2 C.F.R. § 200.100-101 "Non-Competitive Proposal" Procedure	See G.S. 143-129(e) for exceptions to competitive bidding requirements for certain purchases and construction/repair contracts. A chart of competitive bidding exceptions available at www.ncpurchasing.unc.edu under "Tools." Related exceptions to competitive bidding requirements under state
 Applies to: Solicitation from just one source that fits within one of the following four exceptions: Item available from only one source; Public exigency or emergency will not permit a delay that would result from competitive process; Award agency expressly authorizes noncompetitive procurement in response to a written request; or Competition deemed inadequate after soliciting from a number of sources using one of the other procurement methods identified in 2 C.F.R. § 200.320(a)-(d) (micro-purchase procedures; small purchase procedures; sealed bidding; or competitive proposals). 	 "Sole-source" exception for purchases when (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration. <i>G.S.</i> 143-129(e)(6) Emergency purchases and construction/repair contracts in cases of special emergency involving the health and safety of the people or their property. <i>G.S.</i> 143-129(e)(2)
 Procedures: Perform independent cost estimate Perform cost or price analysis if procurement is above the simplified acquisition threshold (currently \$250,000 or the equivalent local/state threshold if more restrictive Submit procurement documentation to awarding agency Negotiate profit as a separate element of the contract price 2 C.F.R. § 200.320(f) 	

FEDERAL	STATE
 <u>Using another entity's contracting process</u>: Federal rules do not allow exceptions to the requirements of full and open competition applicable to local governments for using another entity's contracting process: Use of state purchasing program (state contract) is only allowed if state contracts were procured in compliance with the rules applicable to local governments under 2 C.F.R. §§ 200.318-326 Assignment of contract rights (also known as "piggybacking") not allowed Purchases from group purchasing programs generally not allowed unless qualified as interlocal cooperation. 	 <u>Using another entities' contracting process</u>: Exceptions to competitive bidding requirements when using another entity's contracting process are: Group purchasing programs G.S. 143-129(e)(3) State and federal contracts G.S. 143-129(e)(9), (9a) Piggy-backing exception G.S. 143-129(g)
Contract Award Requirements	
Must award contracts to responsible contractor possessing the ability to perform successfully under the contract, including such factors as integrity, compliance with public policy, record of past performance, and financial and technical resources. 2 C.F.R. § 200.318(h) Maintain records of procurement, including rationale for method of	Award to lowest responsive, responsible bidder "taking into consideration quality, performance and the time specified in the proposals for the performance of the contract"; standard of award applied to contracts for purchases and construction/repair in the informal and formal bidding ranges. <u>G.S. 143-129(b); G.S. 143-131</u> No similar requirement in state statutes; record of bids is required
procurement, selection of contract type, contractor selection or rejection, and basis for contract price. 2 C.F.R. § 200.318(i)	for purchase and construction/repair contracts in the informal bidding range (<i>G.S. 143-131</i>), and similar documentation recommended for formal purchase and construction/repair contracts. All bid documents are public records under state Public Records laws and are subject to the records retention schedule developed by the NC Department of Cultural Resources <u>http://www.records.ncdcr.gov/local/default.htm</u>
Cannot award contracts or sub-contracts to companies debarred or suspended by federal or state agency (<u>https://www.sam.gov</u> (federal), <u>http://www.pandc.nc.gov/actions.asp</u> (state)). 2 C.F.R. § 200.318(h)	No similar requirement in state law; no authority for local governments to debar or suspend bidders.
Contractors, designers, vendors, or suppliers who assist in developing or drafting specifications, requirements, statements of	No similar prohibition in state law.

FEDERAL	STATE
work, or solicitations for a contract cannot bid on or be awarded the contract. 2 C.F.R. § 200.319(a)	
Limit use of time and materials contracts to when no other contract is suitable <u>and</u> contract includes a ceiling price that the contractor exceeds at its own risk. <u>2 C.F.R. § 200.318(j)</u> Cannot award "cost plus percentage of cost or percentage of construction cost contracts." <u>2 C.F.R. § 200.323(d)</u>	 While not specifically prohibited under state law, "time-and-materials" contracts are not consistent with the lowest responsive, responsible bidder standard of award for contracts subject to state competitive bidding requirements. While not specifically prohibited under state law, "cost-plus" contracts are not consistent with the lowest responsive, responsible bidder standard of award for contracts subject to state bidder standard of award for contracts subject to state bidder standard of award for contracts subject to state competitive bidding requirements.
Local Preferences	
Cannot use in-state or local geographic preferences (except for architectural/engineering services). 2 C.F.R. § 200.319(b)	Local preferences not authorized by state statute for any contracts; purchase and construction/repair contracts in the informal and formal bidding ranges must be awarded to the lowest responsive, responsible bidder regardless of geographic location.
Minority Business Requirements	
 Applies to: Generally applies to all contracts regardless of type and cost above the micro-purchase threshold. There may be exceptions depending on facts and circumstances if the procurement fits within the sole source, exigent/emergency circumstances, or federal agency approval exception under 2 C.F.R. §§ 200.320(f)(1)-(3) Procedures: Take affirmative steps to encourage small and minority firms and women-owned business participation (but no preferences), including <u>all</u> of the following: Include on solicitation lists Solicit when such firms are potential bidders Divide total contract requirements where economically feasible to enable more minority participation 	 Applies to: Building construction and repair projects subject to informal and formal competitive bidding requirements Procedures: Informal good faith solicitation and HUB reporting requirements by local governments for building construction/repair contracts costing between \$30,000 and \$300,000 Formal good faith solicitation and reporting requirements by local governments for building construction/repair contracts costing \$300,000 and \$300,000 Formal good faith solicitation and reporting requirements by local governments and prime contractors for building construction/repair contracts costing \$300,000 and more.

FEDERAL	STATE
 Establish delivery schedules to encourage participation Use SBA and Minority Business Development Agency of US Dept. of Commerce Require prime contractors to take the same affirmative steps. 2 C.F.R. § 200.321 Bonding Requirements 	
Applies to:Construction or facility improvement contracts costing more	Applies to:Construction and repair contracts
 than the simplified acquisition threshold (currently \$250,000) or the equivalent local/state threshold if more restrictive State bonding requirements may be followed in lieu of federal requirements only if the federal grantor agency determines that the federal government's interests are adequately protected. Bonds Required: Bid bond of 5% of bid price for all bidders; and Performance and payment bonds for 100% of contract price for winning bidder For all other projects: Follow local/state bonding requirements 	 Bonds Required: Bid Bond – 5% of bid price required for construction/repair bids costing \$500,000 or more Performance and Payment Bonds – 100% of contract price for each contract costing \$50,000 or more that is part of a construction project costing \$300,000 or more G.S. 143-129(b),(c)
Contract Provisions	
 Include all applicable contract provisions: Remedies for breach of contract: Applies to contracts above the simplified acquisition threshold (currently \$250,000) or the equivalent local/state threshold if more restrictive Termination for Cause and Convenience: Applies to contracts above \$10,000 	No comparable requirement under state law.

FEDERAL	STATE	
Access to Records		
 Solicitation Documents Requirement: Must make technical specifications on proposed procurements available to federal or state agency upon request Timing: Generally prior to the time the specification is incorporated into a solicitation document Procurement Documents Requirement: Must make procurement documents, such as requests for proposals or invitations for bids or independent cost estimates, available to state or federal agency upon request May be exempted from review if state or federal agency determines the recipient's procurement system complies with the UG procurement standards 	No comparable requirement under state law. All bid documents are public records under state Public Records laws and are subject to the records retention schedule developed by the NC Department of Cultural Resources <u>http://www.records.ncdcr.gov/local/default.htm.</u>	
Disposal of Property		
Disposal instructions provided by federal granting agency. 2 C.F.R. §200.310-316	Most local governments are subject to the property disposal requirements of Article 12, Chapter 160A.	
Conflicts of Interest (See detailed charts on pages 15-16)		
Develop and follow a written code of standards of conduct addressing conflicts of interest and gifts from contractors. Written standards of conduct must provide for disciplinary actions for violations of such standards. Actual, apparent, or potential conflicts of interest must be disclosed in writing to the federal award agency. 2 C.F.R. § 200.318(c)(1); 2 C.F.R. § 200.112	 Governing boards must have a local code of ethics G.S. 14-234 prohibits conflicts of interest in public contracting G.S. 133-32 prohibits certain gifts from contractors G.S. 14-234.1 prohibits use of confidential information for personal pecuniary gain 	
Written standards of conduct must also cover organizational conflicts of interest if the local government has a parent, affiliate, or subsidiary organization that is not a state, local government, or Indian tribe. 2 C.F.R. § 200.318(c)(2)	No comparable requirement under state law; local governments may impose conflicts of interest requirements on grant recipients as a condition of award of grant funds.	

FEDERAL	STATE
Violations of standards of conduct may result in loss of federal funds	Violations of statutory prohibitions punishable as a Class 1
and disciplinary action under local policy.	misdemeanor; in addition, a contract entered into in violation of G.S.
See 2 C.F.R. § 200.318(c); 2 C.F.R. § 200.338	14-234 is void and unenforceable.

Conflicts of Interest (UG vs. state law)

	Federal (UG) (2 C.F.R. § 200.318(c)(1))	State (G.S. 14-234(a)(1))
Who is covered	Officers, employees, and agents of recipient and subrecipient	Officers, employees
Who else is covered	Spouse, immediate family, partners, current or soon-to-be employer	Spouse
What kind of interest	Real or apparent financial or other interest or personal tangible benefit	Direct benefit
Exceptions	Financial interest that is not substantial	 Banks & utilities Friendly condemnation Spouse employment Public assistance Small jurisdictions
Penalties	 Loss of federal funds Disciplinary action Other remedies for noncompliance listed at 2 C.F.R. § 200.338 	 Class 1 misdemeanor Void Contract

Gift Ban (UG vs. state law)

	Federal (UG) (2 C.F.R. § 200.318(c)(1))	State (G.S. 133-32)
Prohibited giver	Current or future contractor or vendor	Past (w/in 1 year), present, or future contractor or vendor
Prohibited receiver	All officers, employees, agents of recipients and subrecipients	Officers and employees involved in:1. Preparing plans2. Awarding or administering contracts3. Inspecting or supervising construction
Exceptions	Unsolicited gift of nominal value	 Honoraria Nominal advertising items Meals at banquets Professional groups Family and friends
Penalties	 Loss of federal funds Disciplinary action Other remedies for noncompliance listed at 2 C.F.R. § 200.338 	Class 1 misdemeanor

For more information, see the US Chief Financial Officers uniform guidance website (<u>https://cfo.gov/grants/uniform-guidance/</u>) and the SOG's local government procurement website (<u>www.ncpurchasing.unc.edu</u>)